

Renewable & Storage Forum · Athens · 21–22 Oct 2026



PowerKonnekt
Powered by iNOVAT

Every battery needs a tower.

iNOVAT Energy Storage GmbH · Düsseldorf

From the first bolt to the last bit.

Marc-André Micke · Chief Commercial Officer Europe



Licences are there. The grid is not.

13×

Licensed standalone BESS: 55.3 GW.
National plan: 4.33 GW.

**First auction 2023. First battery
online April 2026.**

Who gets in?

1

Connection terms

Operator's offer: own, buy in, co-locate

2

Ready in 18 months

Priority scheme: readiness declaration

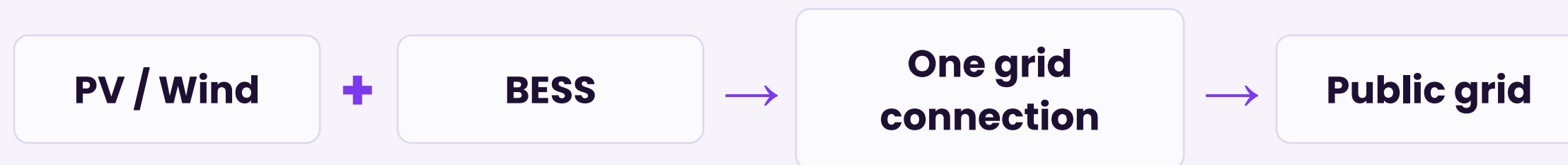
3

Inside the limits

Curtailment and rules apply

Licence: regulator RAAEY · Capacity: ministry · Connection terms: IPTO / HEDNO

The next wave shares one connection.



PowerKonnekt: one control layer for all assets

382 h

Negative-price hours by 15
Sep 2026

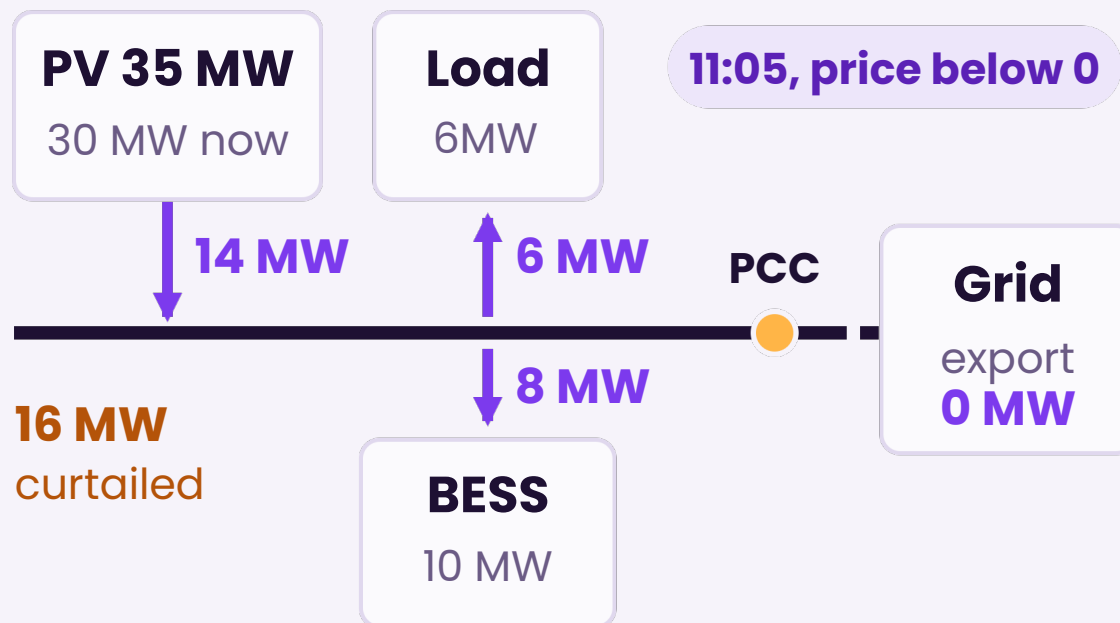
1.9 TWh

Renewables curtailed
Jan–Aug 2026

up to 15%

Lower capital cost, shared
connection

Four masters, one plant



 **Optimizer:** zero export

 **Grid:** out 20 / in 5 MW

 **Warranty:** max 8 MW (heat)

 **Meter:** BTM and FTM apart

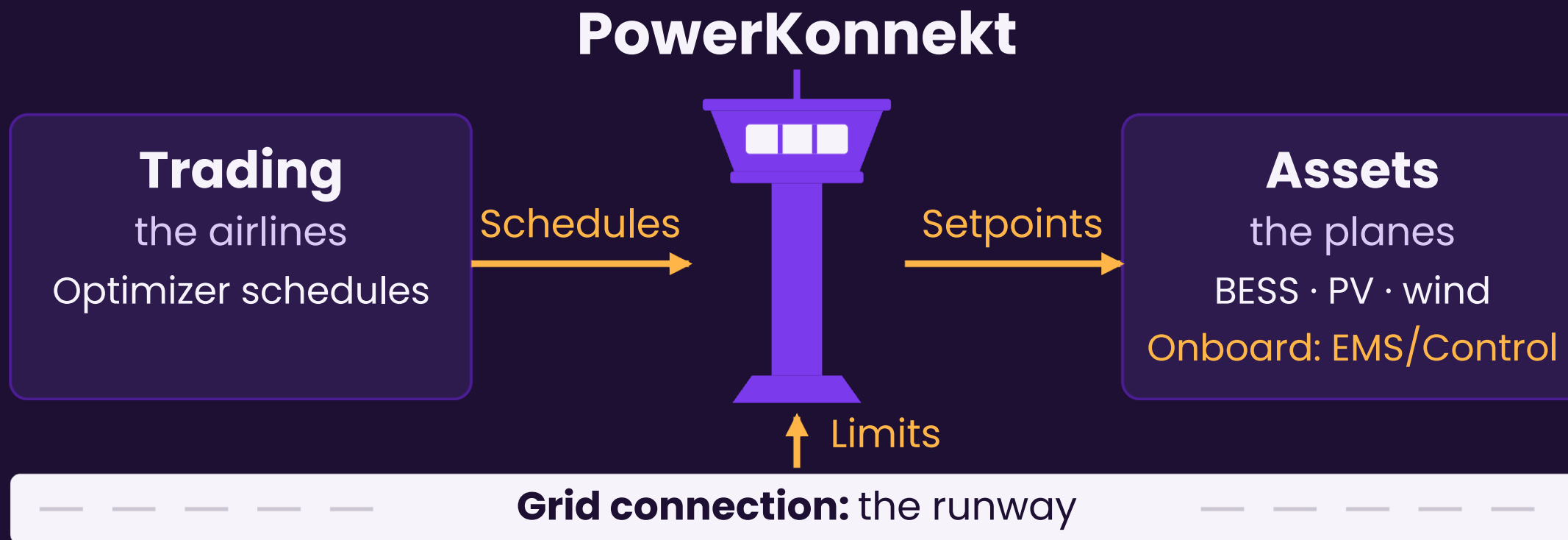


 **PowerKonnekt**
one plan, logged



Four orders. One plan. Every minute.

Every battery needs a tower.



Banks lend on predictability. The tower makes it provable.

Not our first tower.

ROMANIA

500+ MWh

Fleet control

- 30+ sites, one control layer

FINLAND

FCR-N

Nordic reserve market

- Participation under Fingrid
- Combined with tariff optimization

WIND + BESS

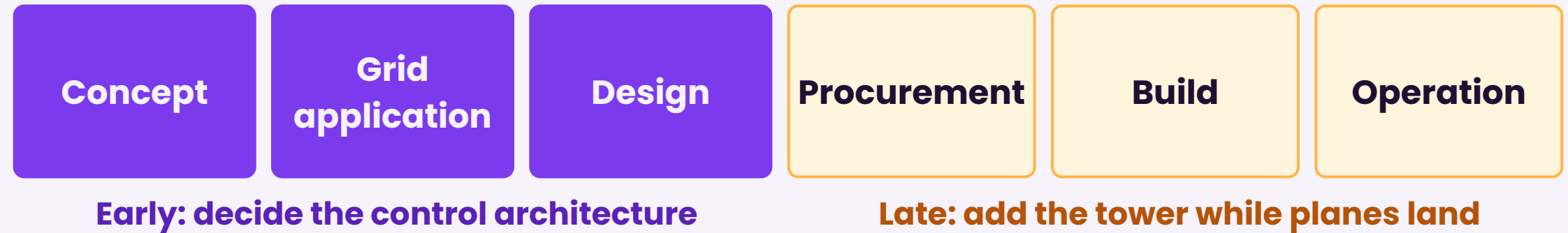
460+ MW

Wind co-locations

- Storage added at the wind connection
- Live, signed or awarded
- Includes vendor-EMS plant made to work

Different markets. One question: who decides, every moment?

Ask early. Or late. But ask.



Four questions before you invest

- 1 Who owns plant-level control?
- 2 What happens when limits change?
- 3 Can you prove compliance to lenders?
- 4 What is ready when terms arrive?

Which one are you?

Investors

Structure and control review

Before you commit



Operators

Control and compliance
check

Running or in build



Developers

Early design review

Before design freeze



Scan: Greek BESS briefing by return mail



Bring us in early. Or late. Just bring us in.

Start with a project review: send us your site, connection and goals.

Marc-André Micke · Chief Commercial Officer Europe

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